



THE
7-Minute
AI Agent Scorecard

Choose the Right AI Agent in 7 Minutes — Without the Guesswork

Score your use case. Know in 7 minutes whether it's an easy win, needs a custom build, or isn't ready yet.

A free tool from TNOA — The Network of Agents

Why this scorecard exists

Most small business owners don't need more AI tools. They need to know which workflow is actually worth automating first — and whether their idea is a quick win or a money pit waiting to happen.

This scorecard fixes that. In about seven minutes, you'll answer seven quick questions about a single workflow you're thinking of handing to an AI agent. Add up your points, and you'll land on one of three clear verdicts — so you can move forward with confidence instead of guessing.

How to use it: Pick **one specific workflow** before you start (e.g. “responding to inbound leads” or “drafting client onboarding emails”). Answer each question for that one workflow, write down the points, and total them at the end.

The workflow I'm scoring: _____

The 7 questions

Circle or note the point value next to your answer for each question.

Q1. How clearly defined is the workflow?

Can you describe the task start to finish in a couple of sentences?

Pick the closest match	Points
Crystal clear — I could write the steps down today	3
Roughly defined — I'd need to think it through	2
Fuzzy — it changes a lot case by case	1

Your score for Q1: _____

Q2. How painful or time-consuming is it right now?

How much time, money, or frustration does this workflow cost you each week?

Pick the closest match	Points
A lot — it's a real drain on time or revenue	3
Moderate — annoying but manageable	2
Minor — it's a small nuisance	1

Your score for Q2: _____

Q3. How repetitive and rule-based is it?

Does the same kind of task happen over and over in a predictable way?

Pick the closest match	Points
Very — same steps, many times a week	3
Somewhat — repeats but with variation	2
Rarely — almost every case is unique	1

Your score for Q3: _____

Q4. How risky would it be to automate badly?

If the AI got it wrong, what's the worst-case impact?

Pick the closest match	Points
Low — easy to catch and fix, no real harm	3
Medium — mistakes are annoying but recoverable	2
High — errors could cost customers, money, or trust	1

Your score for Q4: _____

Q5. Is the data and tooling already in place?

Does the AI have access to the information and systems it needs?

Pick the closest match	Points
Yes — the data lives in tools I already use	3
Partly — some of it is scattered or manual	2
No — the data is messy, missing, or locked away	1

Your score for Q5: _____

Q6. How soon do you need a result?

What's your realistic timeline for getting value from this?

Pick the closest match	Points
Flexible — I can invest in doing it right	3
Soon — within the next month or two	2
Yesterday — I need it working immediately	1

Your score for Q6: _____

Q7. How clear is the payoff if it works?

Can you point to a specific result a working agent would deliver?

Pick the closest match	Points
Very — I can name the hours or dollars it saves	3
Somewhat — I expect a benefit but haven't measured it	2
Unclear — it just feels like something AI "should" do	1

Your score for Q7: _____

Add up your score

Total your points across all seven questions. The lowest possible score is 7; the highest is 21.

My total score: _____ / 21

What your score means

Score	Verdict	What to do next
17–21	Easy win <input type="checkbox"/>	Your workflow is well-defined, low-risk, and ready to automate. This is a strong candidate for an AI agent now. The fastest path is to match it with a proven product and an engineer to configure it for you.
12–16	Needs custom build <input type="checkbox"/>	There's real value here, but a few gaps — messy data, higher risk, or variability — mean an off-the-shelf tool won't cut it. This is where a tailored build with the right engineer pays off.
7–11	Not ready yet <input type="checkbox"/>	The workflow is too fuzzy, too risky, or too low-payoff to automate well right now. Tighten the process first, or score a different workflow — automating this one today would likely waste time and money.

Your next step

Wherever you landed, the hardest part of AI adoption isn't the technology — it's choosing the right use case and building it correctly the first time. That's exactly what we do.

We connect businesses with the right AI agent product *and* the engineer who builds it for your specific use case — so you skip the trial-and-error and get a working agent that actually fits.

Here's how we can help based on your score

- **Scored an easy win?** Let's match you to a proven product and get it configured fast.
- **Need a custom build?** We'll pair you with a vetted engineer to design it around your workflow.
- **Not ready yet?** We'll help you sharpen the process and pick a workflow that is.

Book a free 15-minute use-case review

Bring your score and your workflow. We'll tell you the fastest, lowest-risk path to a working AI agent — no pressure, no jargon.

[Insert your booking link here]